

## Building Teamwork & Trust

Trust is critical for success in the workplace: people follow leaders they trust, so the ability to inspire trust is a vital skill for aspiring leaders. Teams who inspire trust perform highly, manage change effectively and have a superior safety record. In addition, success often depends on winning and keeping the trust of customers, investors, donors and other stakeholders. Our workshop explores how trust is won and maintained and develops practical skills for trust building. Questionnaires help participants to build a personal profile and identify their 'trust gaps'. We also explore what to do when trust is broken, how to avoid over-trust and how to build trust with members of a different culture.

### Overview

<b>Type of Learning:</b>	Workshop
<b>Suitable for:</b>	Anyone who must win the co-operation or support of others in order to ensure the success of their enterprise
<b>Duration:</b>	3 days
<b>Key Question:</b>	How can I develop strong and mutually satisfying relationships with others?
<b>Expected Outcomes:</b>	A better quality of relationships, both within the team and with key stakeholders will significantly impact the performance of your business or organisation. Trust drives success in an amazing (and statistically proven) way! The workshop explains the link between trust and performance, and provides a wealth of strategies and practical skills for building trust.
<b>Content Information:</b>	<p>The workshop will equip you to do the following:</p> <ul style="list-style-type: none"> <li>➤ Assess the extent to which you behave in a trustworthy fashion and make plans for improvement</li> <li>➤ Enhance the extent to which others trust your competence, by developing key thinking skills</li> <li>➤ Enhance the extent to which others feel safe with you by listening to and respecting their perspective</li> <li>➤ Enhance your capacity to deliver what you've promised through effective clarification &amp; negotiation of deliverables</li> <li>➤ Choose an appropriate strategy for telling the truth</li> </ul>

- Assess the extent to which you trust others and make plans for improvement
- Give others a wise and appropriate level of trust
- Effectively handle situations where trust has been broken
- Adjust your behaviour to accommodate individual and cultural differences

**Other Information:** Some elements from this workshop can be included in our in-house team building program if required.

## Contact Us

For further information about this solution, or to receive a formal proposal, please contact [info@theleadershipteam.org](mailto:info@theleadershipteam.org)