

## Leading for Success

This course equips participants with the practical skills that they need to proactively manage the performance of their team or organisation. We start by exploring how the actions of the leader affect the performance of the team; and we use the GPI™ questionnaire to help participants take an honest look at their personal starting points. We then practise using a range of tools and techniques for managing both the task and the people so as to drive the success of the team.

### Overview

<b>Type of Learning:</b>	Workshop
<b>Suitable for:</b>	Anyone who is currently in a leadership position – this can be as a manager with a team of direct reports or as a project manager who must influence and persuade others
<b>Duration:</b>	4 days
<b>Key Question:</b>	What practical actions from a leader drive success for their project or team?
<b>Expected Outcomes:</b>	You will be equipped with the skills you need to proactively drive the performance of your team. Past participants report that they have been able to organise work more effectively and improve the motivation of their teams as a result. We've also had some spectacular reports from participants implementing the problem solving methodology in their workplace
<b>Content Information:</b>	<p>Participants will take the GPI™ Questionnaire which helps them to explore their natural style for leading tasks and people; enabling them to play to their strengths and discipline themselves into overcoming their weaknesses. The following practical skills will be developed:</p> <ul style="list-style-type: none"> <li>➤ Developing a vision and being clear about what you are aiming to accomplish</li> <li>➤ Turning that vision into practical plans for action &amp; delegating effectively</li> <li>➤ Getting people to co-operate with you willingly; engaging and motivating others</li> <li>➤ Monitoring progress and taking appropriate action based on the results</li> </ul>

**Other Information:** Past experience has shown us that participants achieve a much higher level of skill if they are provided with follow-up coaching. We usually do this in small groups with 4 sessions (each 6 weeks apart) where participants are supported by a tutor as they implement a workplace improvement project.

### Comments from past participants:

“Through the project that was assigned we saw a 3% increase in the volume of product produced”

“The programme has made me re-evaluate all the projects or tasks I handle - with the end in mind before I begin. I know what my aim is, what I need to achieve and how best to achieve it using the available means possible. Needless to say this improves efficiency and saves time which is \$\$\$”

“The GPI tool is real - it speaks volumes about the truth you had hidden and shows you how much a better leader you can be.”

“The workshop was very interactive, good and exciting. Actually always left me looking forward to the next while I practiced what I carried out each session.”

“This training is the difference to making a successful leader.”

“The tutor was excellent and committed to the participants. Thank you for your support”

“The GPI predisposition tool is very helpful in understanding one’s management strengths and weaknesses.”

“I’ve learned much more about myself in regard to management than I’d have learned in 5 years of trial and error management and feel ready for the next set of assignments.”

### Contact Us

For further information about this solution, or to receive a formal proposal, please contact [info@theleadershipteam.org](mailto:info@theleadershipteam.org)